



Companies in Central and Southeastern Europe seeking U.S. products, technology, joint-venture partners, or seeking to become distributors for U.S. companies can submit their request to the CEEBC representative. This request will be distributed to CEEBC's database of U.S. companies with an expressed interest in Central and Southeastern Europe. Please complete the following form and return it to the CEEBC representative in your area. The request will be reviewed and then submitted to CEEBC's Washington, DC office, which will publish it in our newsletters and website. Once this information is published on our website you will receive a notification via e-mail. This service is free of charge. *Please note: All fields are mandatory.* Please send the compiled form to fax number +381 11 361-7582

### **Company Profile**

Company Name: \_\_\_\_\_ Trayal Corporation \_\_\_\_\_  
Address: \_\_\_\_\_ Milosa Obilica bb 37000 Krusevac, SAM \_\_\_\_\_  
Telephone: \_\_\_\_\_ +381 37 27-389 \_\_\_\_\_ Fax: \_\_\_\_\_ + 381 37 23-517 \_\_\_\_\_  
E-mail: \_\_\_\_\_ trayal@tehnicom.net \_\_\_\_\_ Website: \_\_\_\_\_ www.trayal.co.yu \_\_\_\_\_  
Main Business Activity or Industry Sector: \_\_\_\_\_ Passenger car tyre \_\_\_\_\_  
Public or Private Firm: \_\_\_\_\_ Public \_\_\_\_\_  
Number of Employees: \_\_\_\_\_ 3.555 \_\_\_\_\_ Years of Operation: \_\_\_\_\_  
Annual production, turnover, or sales: \_\_\_\_\_ 45 million EUR \_\_\_\_\_  
Bank Name and Address: \_\_\_\_\_ Delta Banka \_\_\_\_\_  
Sales Territory/Areas/Countries: \_\_\_\_\_ USA, Germany, Italy, France, GB \_\_\_\_\_  
Please note experience with foreign firms: \_\_\_\_\_ Galaxy Tires, CEDIMEX, GROUP TIRE \_\_\_\_\_  
Response Language: \_\_\_\_\_ English \_\_\_\_\_ Best Way to Respond: \_\_\_\_\_ Through CEEBC \_\_\_\_\_

### **Product Request**

Summary of Cooperation or Product Sought: \_\_\_\_\_ IRB 7 Carbon Black \_\_\_\_\_  
Quantity: \_\_\_\_\_ 50 kg \_\_\_\_\_ U.S. Dollar Value: \_\_\_\_\_  
Is this a one-time purchase or will future shipments be needed: \_\_\_\_\_  
Date Needed by: \_\_\_\_\_ prompt \_\_\_\_\_  
Shipping Terms: \_\_\_\_\_ prompt \_\_\_\_\_ Is a service contract needed: \_\_\_\_\_  
How will the purchase be financed: \_\_\_\_\_ In advance \_\_\_\_\_  
Information needed from US companies: \_\_\_\_\_

In order to participate in this program you must agree to provide the CEEBC in-country representative with the complete contact information of each of the U.S. companies which contact you regarding your request publicized by CEEBC. By signing this form, you express your willingness to provide this information to CEEBC.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date